### IALB – www.ialb.org

### The International Academy of Rural Advisory

**Services (IALB)** is an association of consultants in various European countries. The IALB is mainly engaged in questions pertaining to the future of rural areas and the agricultural family enterprises located there. Its objective is to realize future-oriented development of these areas. The objective is the promotion of consulting and education through conferences, seminars, exchange of experience as well as project work.

#### Information and Contact:

**AGRIDEA** Lindau (CH), www.agridea.ch

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entra people systems GmbH Winnweiler/Lengerich (D), www.entra.de

### Please, find the CECRA annual program here:



www.cecra.net

*Further information on CECRA in the European network:* 

### EUFRAS – www.eufras.eu

**European Forum for Agricultural and Rural Advisory Services (EUFRAS)** is a European network and representative association of public and private rural and agricultural extension services. EUFRAS is designed to play an advocacy role for the members addressing particularly EU-Institutions in the field of agricultural policy and rural development. Conferences, seminars and events shall offer a platform for exchange and cooperation between advisory services from all over Europe. Another important goal of EUFRAS is to enhance the profession by offering a high-quality advisor qualification.

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### **CECRA**

## Certificate for European Consultants in Rural Areas

CECRA is a competence development program for advisors and consultants working in rural areas that combines practical training with tried and tested advisory techniques. CECRA was developed by IALB centered on advisors' needs. In tailor-made seminars participants improve their advisory and extension techniques. In achieving the certificate advisors will have the opportunity to network with colleagues in other regions and countries. Compile your individual training program and choose from 19 modules.

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#### 2 Compulsory modules

- M01 My profile as an advisor
- M02 Communication and building relationships in advisory work

#### **17 Elective modules**

- M03 Team Work and Team Leadership
  M04 Rhetoric/Presentation
  M05 Self-Management and Time Management
  M06 Project Management
  M07 Shaping Advisory Processes
  M08 Handling Difficult Advisory Situations/Change
  M09 Moderation Management
  M10 Marketing
  M11 Event Management
- M12 Advising and Supporting Groups
- M13 Basics of Mediation
- M14 Advising and Supporting Enterprises in Strategic Issues
- M15 Introduction to Coaching
- M16 Shaping Innovation Processes Accompanying networks
- M17 Basics of participation
- M18 Individual company consulting online
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